

Stephen P. Mullin

Principal & Board Chairman



Areas of Expertise

Public Finance, Tax, and Policy Analysis

Economic Development

Real Estate Development

Energy Policy

Urban Economics

Business / Government Strategies

Education

M.A., Economics,
University of Pennsylvania
1982

A.B., Economics, Magna Cum
Laude,
Harvard University
1977

Philips Exeter Academy, Cum
Laude Graduate
1973

Contact

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As Principal of Econsult Solutions Inc., (ESI) Stephen Mullin provides expertise to clients in the fields of economic development, public finance and incentives, state and local policy analysis, real estate, energy, and business and government strategies. Mr. Mullin served as president since the firm's inception until 2020, and continues to work with his ESI colleagues to guide ESI's strategic planning and direction.

Mr. Mullin's consulting practice dates back to 2000, starting as a senior vice president of Econsult Corporation, and having served a client base ranging from state and local governments and agencies, private businesses, real estate developers, and not-for-profit institutions.

Experience

During the 1980s-90s, Mr. Mullin served in cabinet positions in St. Louis and Philadelphia city governments. He was directly involved with decision-making around many urban government issues including tax and expenditure policy, workforce development, capital infrastructure, pension funds, economic development, urban growth and planning. He served on, and chaired, many public sector and other quasi-governmental boards and commissions.

- City of Philadelphia Director of Commerce, 1993-2000
- City of Philadelphia Director of Finance, 1992-1993
- St. Louis Development Corporation, Deputy Director, 1990-1992
- Laclede Gas Company, Director of Corporate Development, 1988-1990
- City of St. Louis Budget Director, 1982-1988

Professional, Corporate, Civic Leadership

Mr. Mullin has long been active as a director on corporate, public sector civic, cultural, and advisory boards, having served on over 75 in his career. Currently, he serves on the following Boards:

- Optimum Fund Trust Mutual Fund, Presbyterian Foundation / New Courtland Elder Care, The Arden Real Estate Funds, and Framewrk Inc.
- North Broad Renaissance, Spring Garden Civic Association, and the Independence Visitor Center
- Lambda Alpha Philadelphia, Preservation Alliance Advocacy Committee, Philadelphia World Trade Center Advisory Council

He previously served as director for many entities, including NASDAQ Futures, Inc. (2008-2018), Haverford Trust Advisory Board, Community College of Philadelphia Foundation (2006-2015), Fairmount Park Conservancy (2006-2010), Library Company of Philadelphia, Pennsylvania

Ballet, The Philadelphia Orchestra, and Treasurer for the Historical Society of Pennsylvania (Trustee 1996-2007). He chaired the Philadelphia Municipal Pension Board and the Philadelphia Commercial Development Corporation, and served on the boards of Philadelphia's City Planning Commission, Historic Commission, Airport Advisory Board, Convention and Visitor's Bureau and Convention Center Authority, PIDC, Penn's Landing Corporation, Community College of Philadelphia Foundation, University City Science Center, Port of Philadelphia and Camden, Union League of Philadelphia, Philadelphia Sports Congress, Philadelphia Real Estate Council, Coro Foundation St. Louis Chapter, and the PA Charter School Resource Center.

Additional Experience

Mr. Mullin has taught graduate level economics, public policy, and public finance at many Philadelphia and St. Louis area universities for over 40 years. Among his nearly 10,000 former students are experts and leaders throughout the private and public sectors. He writes for publications, has delivered speeches, provides expert opinion to the media, and is a frequent presenter on panels and symposia. In 2007, he was voted one of Philadelphia's 101 most connected people.