



## Michael K. Pahides

### Senior Advisor

Michael Pahides, M.S., is a Senior Advisor with Econsult Solutions and the Founder and Managing Director for Center of Effort, LLC in Media, Pennsylvania. Mr. Pahides brings a breadth of expertise in workforce development, revenue growth, and business development to the team.

### Experience

Mr. Pahides has orchestrated public policy research projects and created partnerships and consortia utilizing technology transfer models, addressing how technology impacts job design, and how educational programs should be structured in order to meet market needs. He has spearheaded a number of innovative strategies to increase organizational and business development for clients such as the Delaware Valley Industrial Resource Center (DVIRC) and the Collegiate Consortium for Workforce and Economic Development. He is consulting with both organizations on their U.S. DOE Energy Efficient Building Hub (EEB Hub) project work. Mr. Pahides has crafted policy and programmatic recommendations related to new product and technology development, transfer and commercialization issues in small and mid-sized manufacturing companies for the PA Industrial Resource Centers (IRC) Network funded by the PA Department of Community and Economic Development. State officials recognized the need for PA manufacturing companies to increase their new product development and saw technology transfer as a key strategy to support business growth.

Additionally, he has research and program implementation experience focused on technology transfer service delivery models and approaches used by the U.S. DOD (Navy) and Federal Labs systems as well as addressing the talent development and the organizational and business competencies issues facing small and mid-sized manufacturing companies as they look towards new product and market development. In his prior roles, Michael provided leadership for planning, developing and directing educational programs designed to address the needs for a skilled manufacturing workforce in critical regional industry sectors such as printing, plastics, chemical, life sciences, biotech, rotorcraft, industrial systems, machine tool technology and advanced manufacturing.

### Areas of Expertise

Workforce Development

Revenue Growth

Business Development

Urban Economics

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### Education

M.S., Organizational Science and Human Resources,  
Villanova University

B.S., Psychology and Sociology,  
Eastern University

### Contact

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