

Solutions for

# Housing and Real Estate

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## Selected Clients

City of Manchester, NH

City of Philadelphia,  
Pennsylvania

Housing Authority  
Insurance, Inc. Group (HAI)

HFL Corporation

Lower Merion Township,  
Pennsylvania

New Jersey Housing and  
Mortgage Finance Agency  
(HMFA)

New Jersey Council on  
Affordable Housing  
(NJCOAH)

Oliver Tyrone Pulver  
Corporation

The PA Housing Alliance

Philadelphia Housing  
Authority (PHA)

The Public and Affordable  
Housing Research  
Corporation (PAHRC)

## Understanding the Housing Market

Housing and real estate represent a unique intersection between economic, demographic, land use, and financial considerations. Our team understands the importance of the housing market from the perspective of households, developers, and the public sector. ESI has developed a variety of strategic analytical services for over twenty years to best suit your needs, such as:

- Market Studies for Large Developments.
- Economic Analyses.
- Fiscal Analyses.
- Housing Needs Assessments.
- Economic and Demographic Trends Analyses.
- Affordable Housing and Market Rate Feasibility Analyses.
- Housing Policy Assessments and Program Evaluations.
- Project Feasibility Evaluations.

Our experts include urban economists and housing finance specialists with over 25 years of experience in the real estate and housing field.

**Richard Voith, PhD**, is a well-known expert in real estate economics, transportation, and economic development. He is an adjunct Professor of Real Estate at the Wharton School of UPenn, and teaches courses in Real Estate Investment, Urban Real Estate Economics, and Cost Benefit Analysis. **Peter Angelides, PhD, AICP**, is trained in Economics and City Planning, and has assisted clients with housing issues including real estate development, local and regional governments, and affordable housing. He has also taught in Penn's Department of City & Regional Planning. **Lee Huang, MGA**, comes with a solid economic development background and experience with projects including affordable housing, neighborhood change, real estate development, transit-oriented development, historic preservation, and many others.

## Contact

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