



## Daniel D. Connelly, MPA

### Director

Dan Connelly has fifteen years of consulting experience at the federal, state, and local government levels. Mr. Connelly led engagements such as five-year financial planning and budgeting, financial feasibility studies, municipal management audits, operational reviews, and strategic planning, among others.

Mr. Connelly currently works on the financial Recovery Coordinator Teams for the City of Chester and Borough of Colwyn. In this role, he is responsible for developing, monitoring, and implementing a multi-year financial plan with the goal of eliminating projected budget deficits and setting the municipalities on the course to structural budgetary balance.

Mr. Connelly has also led a wide range of financing transactions in the local government, long-term care, and higher education sectors. Mr. Connelly provides transaction management, credit analysis, financial planning, refunding analysis, credit enhancement strategy, arbitrage rebate, and escrow verification services to governmental and non-profit entities. He is familiar with traditional and synthetic fixed and variable rate debt structures and has helped clients meet their capital planning needs through the public and private debt markets.

### Previous Experience

Prior to joining ESI, Mr. Connelly worked for over 12 years at Fairmount Capital Advisors, an independent registered municipal advisor registered with the U.S. Securities and Exchange Commission and Municipal Securities Rulemaking Board. ESI and Fairmount Capital have collaborated on projects involving the City of Chester under Act 47 as well as other projects similar in size and scope.

Before joining Fairmount, he worked for almost four years as a project manager for the management consulting firm American Management Systems (now CACI). At AMS, he was responsible for managing strategic planning and certification programs for organizations within the U.S. Navy.

### Additional Experience

Mr. Connelly has a Bachelor of Business Administration (Finance) from the University of Notre Dame, and a Master of Public Administration with a certificate in public finance from the University of Pennsylvania's Fels Institute of Government. He has also passed the Series 50 municipal advisor examination and is an independent registered municipal advisor.

## Areas of Expertise

Multi-Year Financial Planning

Budgeting

Debt Structuring

Pension Analysis

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## Education

Master of Public Administration  
University of Pennsylvania

Bachelor of Business Administration in Finance  
University of Notre Dame

### Contact

Email: [connelly@econsultsolutions.com](mailto:connelly@econsultsolutions.com)

Phone: 215-717-2777

### Econsult Solutions, Inc.

1435 Walnut Street, 4<sup>th</sup> Floor  
Philadelphia, PA 19102

[econsultsolutions.com](http://econsultsolutions.com)