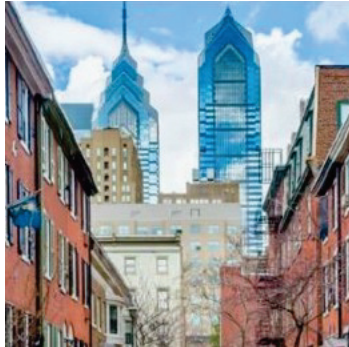


Real Estate



Key Areas of Specialization

Commercial litigation

Price indices

Land and property valuation

Property tax studies

Market studies

Development feasibility / pro forma modeling

Impact of development on local economies

Affordable housing

Project development financing

Regional market forecasting and relocation analysis

Public sector incentives and subsidies analysis

Our real estate practice is based on sound economic analysis, academic-level rigor, and real-world experience with the real estate development community. We frequently assist private sector and government clients in a wide range of analyses, advice, planning and presentation.

Econsult Solutions' real estate talents marry well with the needs of many entities, including developers trying to demonstrate the value of their proposed project to the community, urban planners interested in which types of uses are economically feasible for a redevelopment area, regional business coalitions that want to illustrate the value of a desired public feature such as open space, governments investigating the economic and financial feasibility of a proposed development and attorneys litigating a real estate-related matter.

Our staff includes nationally recognized experts in real estate economics, urban economics and public finance. Staff members have outstanding academic credentials, including active teaching at the university level, wide experience at the highest levels of the public policy process and extensive real estate consulting experience.

By way of example, Econsult Solutions publishes housing price indices, values the impact of transit, parks, open space, landfills and other features on property values, calculates the appropriate sale price of condominiums, assesses the economic feasibility of market rate and affordable housing.

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