



Michael Pearson

Senior Advisor

Mike Pearson has deep company, private family, and private equity experience as a front-line P/L entrepreneurial leader. His firm, Michal K. Pearson Consulting, specializes in business strategy and operations, advising for-profit and nonprofit C-Suite decision makers in a diversity of industries.

Mr. Pearson has earned wide respect having more than 24 years of social entrepreneurial experience, driven by his personal ethos of giving back to the community, and working to instill those values in the business community. Believing that charitable giving is never an expense, he sees that support of programs for the vulnerable and underserved as economic development are investments in the nation's future.

As founder and CEO of Philadelphia-based Union Packaging, LLC. (UP), Mr. Pearson helmed the triple bottom-line UP until its sale in May 2019, to LBP Manufacturing LLC., a subsidiary of Pritzker Private Capital.

Mr. Pearson is also a Partner of Iron Stone Real Estate Partners. Iron Stone is contrarian in acquisitions and opportunistic in dispositions. The culmination is an ability to execute on real estate ventures that yield high risk adjusted returns for investors while spurring innovation, growth, and vitality for the surrounding communities. And, he serves on the board of Urban Engineers.

He lives the ethos he preaches, instilling them through serving on boards throughout his career, including the Philadelphia Foundation, The Philadelphia Zoo, Philadelphia Health Management Corporation, National Council on Crime and Delinquency, William Penn Foundation, and OIC-Philadelphia. Mike also serves on the City of Philadelphia Office of Diversity and Inclusion's Diversity and Inclusion Advisory Council.

He was formerly involved with the boards of the Philadelphia Regional Port Authority, the Greater Philadelphia Chamber of Commerce, the Committee of Seventy ACHIEVEability, the Economic and Community Advisory Council of the Federal Reserve Bank of Philadelphia, the Delaware County Chamber of Commerce, the Governor's Manufacturing Advisory Council for Pennsylvania, the U.S. Small Business Administration National Small Business Development Center Advisory Board, the United Way of Greater Philadelphia and Southern New Jersey, and St. Christopher's Foundation for Children among others.

Areas of Expertise

Economic Development

Equity and Inclusion

Real Estate

Education

Public Policy
University of
Pennsylvania

Executive Management
The Tuck School of
Business at Dartmouth

Advanced Management
Northwestern
University – Kellogg
School of Management

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