



Frank Robinson, MBA

Director

Frank Robinson is a Director with Econsult Solutions. Mr. Robinson has been a leader in the economic development and sustainable development industries for over 20 years, working with corporate, government and nonprofit clients, banks and credit unions, as well as community development financial institutions (CDFI) and small businesses. With a knack for creatively engaging clients and re-envisioning possibilities, he enjoys hammering out logistics and bringing forth new realities.

Mr. Robinson has extensive experience articulating primary objectives for strategic plans, pursuing federal grant opportunities, construction management, business expansion and sustainability planning, and launching new programs. He has also written and managed over \$40 million in federal grants/programs; assessing, planning, improving, reporting and presenting to high level boards and governing bodies along the way.

Previous Experience

Prior to joining ESI, Mr. Robinson worked at Kairos Development Group as a managing partner. His responsibilities focused on executing diverse projects that benefit disadvantaged populations and assisting government & private entities pursuing social good. Before that, he was the Director of Entrepreneurship and Resource Development at People for People. He has managed and streamlined several construction projects and real estate portfolios. He is currently an adjunct professor at Cairn University, PA. He is also a licensed realtor in New Jersey (PA Pending).

Education

Mr. Robinson is a graduate of North Carolina A&T State University with a degree in Political Science. He also has an MBA with a focus on Economic Development from Eastern University and a Master of Divinity from Westminster Theological Seminary. He holds several certifications including one in Low-Income Housing Tax Credit Management & Development and another on Faith-Based Initiatives.

Areas of Expertise

Economic Development

Real Estate

Grant Applications

Education

Master of Divinity
Westminster
Theological Seminary

Master of Business
Administration
Eastern University

Bachelor of Arts in
Political Science
North Carolina A&T
State University

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